WINCHESTER HOSPITAL

2015 Hospital Profile

Winchester, MA Community Hospital Northeastern Massachusetts

Winchester Hospital is a mid-size, nonprofit community hospital located in the Northeastern Massachusetts region and is a member of the Lahey Health System. Winchester Hospital had 16.1% fewer inpatient discharges in FY15 than in FY11, compared to a median decrease of 4.8% in its peer cohort. Winchester Hospital earned a profit each year from FY11 to FY15, with a 15.9% total margin in FY15, the highest total margin among all acute hospitals in Massachusetts in FY15.

Overview / Size Hospital System Affiliation: Change in Ownership (FY11-FY15): Lahey Health System Change in Ownership (FY11-FY15): Lahey Health - 2014 Total Staffed Beds: 223, mid-size acute hospital % Occupancy: 62.0%, < cohort avg. (64%) Special Public Funding: CHART^ Trauma Center Designation: Not Applicable Case Mix Index: 0.76, < cohort avg. (0.81); < statewide (1.00)

Financial

Inpatient NPSR per CMAD:	\$11,888
Change FY14-FY15:	-3.6%
Inpatient:Outpatient Revenue in FY15:	29%:71%
Outpatient Revenue in FY15:	\$147,564,510
Change FY14-FY15:	7.0%
Total Revenue in FY15:	\$316,583,672
Total Surplus (Loss) in FY15:	\$50,308,623

Payer Mix

Public Payer Mix:	44.4% (Non-HPP* Hospital)
CY15 Commercial Relative Price:	0.89
Top 3 Commercial Payers:	Blue Cross Blue Shield of MA
	Harvard Pilgrim Health Care
	Tufts Health Plan

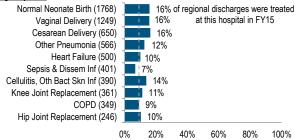
Utilization

Inpatient Discharges in FY15:	12,753
Change FY14-FY15:	4.0%
Emergency Department Visits in FY15:	42,232
Change FY14-FY15:	4.3%
Outpatient Visits in FY15:	237,089
Change FY14-FY15:	5.7%

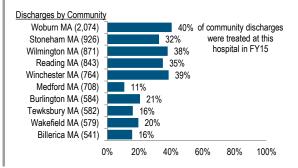
Quality	
Readmission Rate in FY15:	13.1%
Change FY11-FY15 (percentage points):	-1.8%
Early Elective Deliveries Rate (Jan 2015-Jun 2016):	0.0%

What were the most common inpatient cases (DRGs) treated at the hospital in FY15? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG

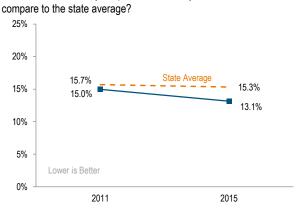


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

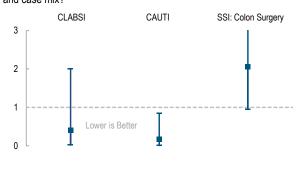


What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?

--- Hospital (12,753) = 9% of total regional discharges



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



For descriptions of the metrics, please see the technical appendix

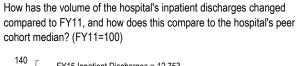
2015 HOSPITAL PROFILE: WINCHESTER HOSPITAL

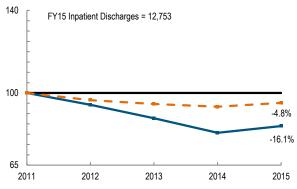
Cohort: Community Hospital

Patient Revenue Trends

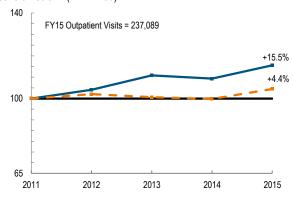
Key:

Hospital
Peer Cohort

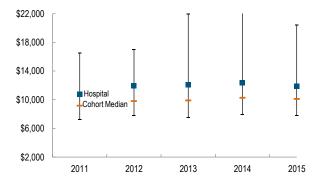




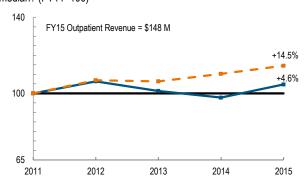
How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



How have the hospital's total revenue and costs changed between FY11 and FY15?

Revenue, Cost, & Profit/Loss (in millions)

FY	2011	2012	2013	2014	2015
Operating Revenue	\$ 268	\$ 282	\$ 273	\$ 267	\$ 274
Non-Operating Revenue	\$ 2	\$ 12	\$ 11	\$ 5	\$ 43
Total Revenue	\$ 271	\$ 294	\$ 283	\$ 272	\$ 317
Total Costs	\$ 260	\$ 273	\$ 266	\$ 263	\$ 266
Total Profit (Loss)	\$ 10.6	\$ 21.1	\$ 16.8	\$ 8.4	\$ 50.3

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.



[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.